Strategic Plan
2023–2027
Libraries Connected is an independent charity that supports, promotes and represents public library services in England, Wales, Northern Ireland, and the Crown Dependencies. Our work builds on 20 years’ experience as the Society of Chief Librarians and today our audience extends beyond heads of public library services to all library workers. We generate income from membership subscriptions, commissioned services, events and grants, including from Arts Council England as we are the Sector Support Organisation (SSO) for public libraries.

Public libraries help tackle some of society’s biggest challenges by providing vital community infrastructure, access to culture, literacy and the written word, learning opportunities, and essential digital resources for modern life. Across the areas we serve there are 176 individual library services with around 3,000 library branches serving over 61 million people. Each has a unique local offer that reflects the needs of its communities, but by connecting and working together libraries can act with greater collective impact.

The core mission and purpose of Libraries Connected is therefore to act as a connecter and catalyst. Through the work of our staff, trustees, members and partners, we support libraries to harness the power of collaboration. This in turn means we can innovate, empower, connect and influence so library services better meet current and future challenges.

We take a leading role in developing what libraries do and who they do it for. We work for continuous improvement on behalf of local communities, and shape the national debate on the future of library services. We demonstrate the value of libraries, broker national partnerships, share best practice and drive innovation in the sector.
Our vision is for an inclusive, modern, sustainable and high-quality public library service at the heart of every community. Modern public libraries should be the cornerstone of the community, delivering a diverse range of services meeting local needs around information, learning, literacy, employment and digital skills, health, culture and leisure.
OUR MODEL OF CHANGE 2023–2027

VISION
An inclusive, modern, sustainable and high-quality public library service at the heart of every community in the UK. We believe modern public libraries should be the cornerstone of the community and should deliver a diverse spectrum of local needs around information, learning, literacy, employment and digital skills, health, culture and leisure.

PURPOSE
Public library services address big societal challenges but can meet these with more impact when working together.

The purpose of Libraries Connected is to innovate, empower, connect, and influence so library services can meet these and the next societal challenges.

INPUTS
| LC members | Trustees |
| Funding    | Partners |
| Core team expertise | Knowledge and data |

ACTIVITIES
◆ Drive innovation at scale
◆ Grow and empower through skills and diversity
◆ Connect to realise ambitions
◆ Engage and influence others to utilise sector potential

IMPACTS
Enabled
Public libraries reach more people and with more impact
Public libraries have the skills and diversity to inspire and support their communities

Amplified
Collaboration enables larger ambitions, more effective action, and amplifies actions of partners
Those beyond sector champion public libraries and utilise/invest in their potential

PRINCIPLES
◆ Support climate and sustainability
◆ Promote equality, diversity and inclusion
◆ Harness connection and collaboration
◆ Support sustainable financial models
◆ Operate at national and regional scale
Our 2023-2027 strategy has four core areas of action:

**DRIVE**
We drive innovation by gathering evidence and testing new ideas at a national scale. We create insight and intelligence that individual library services can apply to their current needs and future plans: social, financial, and environmental. Our programmes are designed collaboratively with our members and delivered in partnership with leading organisations.

*Our goal is for all public library services to reach more people with more impact.*

**GROW**
We develop and foster skills for change within our own organisation and throughout the public libraries sector. We build leadership skills and provide senior managers with the tools to lead high quality library services rooted in evidence and best practice. We support the creation of an inspired and inclusive new generation of library workers, helping build a workforce that truly reflects the communities it serves.

*Our goal is for public library services to have the skills and diversity to be vital and enduring community institutions.*

**CONNECT**
By connecting individual public library services we amplify the efforts of our members and the sector as a whole. This allows us and our sector to promote a shared understanding of the value of libraries and their role in tackling society’s biggest challenges, including inequality and climate change. Our events, online networks, and regional capacity-building programmes create powerful professional communities and decentralised leadership, which helps create a resilient libraries sector.

*Our goal is to enable collaboration which creates greater ambition and more effective action, amplifying the work of our members and partners.*

**ENGAGE**
We represent our sector and our members. We influence local and national decision-makers with evidence, insight and policy proposals that realise the unique potential of public libraries. We provide clear value to our members, while serving the public library sector as a whole.

*Our goal is for those within and beyond our sector to champion public libraries and invest in their potential, which in turn strengthens the benefits libraries provide to society.*
Through everything we do we seek to:

♦ Support climate responsibility and sustainability
♦ Promote equality, diversity and inclusion
♦ Harness connection and collaboration
♦ Support sustainable financial models
♦ Operate at national and regional scale

SUPPORT CLIMATE RESPONSIBILITY AND SUSTAINABILITY

Having established an environmental policy for Libraries Connected our focus is now on supporting libraries to develop their own environmental strategies. Our two main areas of work will be:

♦ Supporting library services to operate in a more environmentally responsible manner by reducing the footprint of their activities, buildings and physical resources.

♦ Building libraries’ role in supporting their communities, jointly with local partners, to explore, develop, learn, and decide about sustainability. This is inspired by the growing number of libraries around the world who work with their communities to explore how personal and group decisions can help tackle the climate crisis.

This work will be informed both by the Green Libraries programme and our new Futures Hub, which will generate evidence and insight that library services can use to meet the challenges of the coming decade. It will also be supported by national programmes of themed activity based on the Universal Library Offers which include community and place-based challenges including climate change.

PROMOTE EQUALITY, DIVERSITY AND INCLUSION

Our focus here is two-fold: developing our own approach to equality, diversity and inclusion as an organisation, and supporting inclusive practice across the public library sector. Our aim is for public libraries to be exemplars of inclusive, diverse and accessible public services. Our three main areas of work will be:

♦ Developing the diversity and inclusiveness of our Board and organisation as we recruit a new set of external trustees in January 2023.

♦ Building on the Leading Libraries programme with new initiatives to foster a more inclusive and diverse library workforce at all levels. This includes our work on career pathways and next generation skills which is key to making career routes in the sector more transparent, and more attractive to people from diverse backgrounds.

♦ Using the Universal Library Offers and our innovation programmes to help libraries ensure their stock, events and activities reflect the communities they serve. This will be supported by a new Equality, Diversity and Inclusion learning programme for the whole of the public library workforce.
HARNESS CONNECTION AND COLLABORATION

We want to inspire our members to deliver the very best service for the communities they serve. Central to this has been our development of the new accreditation scheme for English public libraries. Over the next four years we will support the roll-out of the scheme as a driver and measure of ambition and quality. We will also deliver a strategic Universal Library Offers programme of themed annual projects to build on the work of the successful Offers review. Our newly created Libraries Connected Awards is also structured around the Offers and is proving a simple but effective way to support a culture of ambition and pride in our sector. Our peer-to-peer networks, online forums, regional meetings and seminars are also important drivers of improvement. This will be underpinned by evidence-based advocacy, with a focus on developing influencing tools for use by heads of library services.

SUPPORT SUSTAINABLE FINANCIAL MODELS

There are two distinct dimensions to the challenges public libraries face over the coming decade. First is the significant challenge of operating within a tightly cash-constrained local government environment, in which social care spending will increasingly overshadow all other budgets. Second are the changing needs of the communities libraries serve - from climate change and its impact on daily lives and local economies, to technology and automation and their impact on jobs, skills, and patterns of inequality.

To help libraries tackle both sets of challenges we are creating a new Data Observatory and Futures Hub, providing ‘now’ and ‘next’ insight and evidence which library services can draw on as they plan for the years ahead. These represent major innovations for Libraries Connected and will open up new partnerships, insights, and understandings. We will also support dynamism by developing sustainable financial models. One of our core goals during the period of this strategy is to grow and diversify our own income base further so that our Arts Council England funding and our membership subscriptions become a smaller proportion of our overall turnover.

This approach will be mirrored as we build on our Future Funding programme to support library services to grow and diversify their income, given them a stronger financial base within the fragile landscape of local public service spending.

We will develop new commercial partnerships, building on the success of the contract we negotiated for library services to support UK visa applicants, which generates £2.5m annually. We will also undertake a much-needed project to set out a series of standardised structures for individual services based on proven approaches. This is key to financial sustainability at the local level.

OPERATE AT NATIONAL AND REGIONAL SCALE

A key focus for our work in England will be development of our regional networks into strategic partnerships that can deliver projects at scale – potentially to millions of users from hundreds of library buildings – and that can secure significant investment from regional sources. This will be designed to support Levelling Up for Culture Places, using the power of the strongest library services to drive capacity across their regions.

We have already made a start on this work, with a focus on regional governance development, and a series of briefings on the significance of Levelling Up for libraries, and by starting to grow our network of Levelling Up influencers.

Our membership spans Wales, Northern Ireland, the Crown Dependencies as well as England. This allows libraries to access good practice and peer support from a wide pool, and we are also looking at how this geographical reach can also afford us new funding and income opportunities.
It is four years since Libraries Connected was established as an independent charity and Sector Support Organisation (SSO), with a core staff team and board of trustees.

Our start-up phase has been one of rapid development in a volatile environment, proving our ability to adapt rapidly while remaining focused on core mission.

The basics of our new organisation were just established when the pandemic began and we have benefited from stable executive and board level leadership throughout this phase. This has given us the resilience to evolve our working model and refocus work to provide essential support to our sector and serve as a bridge between the library services and Government on critical pandemic issues.

Alongside this we have delivered our planned programme of work as an SSO, building valued networks for library service leaders and frontline innovators, reshaping the Universal Library Offers, and running our flagship annual sector seminar. We have delivered several major projects including Leading Libraries, Future Funding, library service accreditation, Novels That Shaped Our World, and a programme of regional support. Through our sector support programmes we have enabled individual library services to work collaboratively and innovate at scale, to maximise their potential for enabling greater participation in culture and creativity in ways which are relevant to their own communities.

We have developed additional income-generation opportunities including a major contract to support UK visa applicants which generates £2.5 million annual income for the participating library services and supports our commercial team.

In our first four years as an SSO we have begun to take action on accessibility and representation. In our workforce-focused activities we have broadened the scope of networking and support beyond our core audience of senior library managers. Our MOOC courses, accessed by around 16,500 sector workers so far, have extended our reach far
beyond heads of library services, as has our work to open up our annual seminar to ‘next generation’ sector leaders. Our programme to reshape the Universal Library Offers was co-produced; the process enabled mid-level and frontline staff to engage in national projects and work with peers from other places. Through the development of the library accreditation scheme we have focused on accessibility and representation in the public-facing role of library services. The scheme is centred around the unique reach of public libraries as the only part of the cultural sector with an audience not skewed by education, socioeconomic status, or disability. To gain accreditation library services must show they meet the needs of the most disadvantaged in their communities.

The next stage of our development will be to ensure our staff and trustees represent the communities our libraries serve, and that this is also reflected in the library workforce as a whole.

As a membership body during the pandemic we created a role for ourselves we had not foreseen. We provided essential support to public libraries to support their service delivery during lockdown with the #LibrariesFromHome programme, working with government to produce the official COVID secure guidance for public libraries, and supporting service recovery through a series of webinars, data collection, advocacy publications and skills toolkits.

‘Thank you so much to you and Libraries Connected for unbelievable support, resources, materials, guidance and contacts. It would not have been possible to get to this position without Libraries Connected.’

Head of library service, and member of Libraries Connected

Our ability to add value during the upheaval of the past two years, while maturing as a new organisation, leaves us in an extremely strong position - in some ways stronger than we imagined back in 2018 – to deliver our core mission as a connecter and catalyst for public library services.
ORGANISATIONAL DEVELOPMENT

The pandemic accelerated our evolution into a hybrid and dispersed organisation with 75% of our staff based outside London. This enables us to engage more effectively with our members, better understand their place-based opportunities and challenges, and bring their expertise into our working. Our team days every six weeks take place in libraries across the country, where we are briefed on their work within their communities.

Over the next four years we will continue to consolidate this way of working with regular team days, development of our processes and IT capacities and we will identify a number of touch-down locations across the country to move our core office location out of the capital.

We will diversify our financial base by developing new commercial offers in partnership with libraries and will build relationships with a wider pool of funders to expand our capacity. We will develop the skills of our team to support this by embedding professional development within each person’s annual work plan, supported by a dedicated corporate budget.

LEADERSHIP AND GOVERNANCE

Our Board has 13 members: nine heads of library service appointed from our membership and four external trustees. The member trustees are selected to represent a geographical spread and different types of library service, including urban and rural. Our external trustees bring in additional skills and different perspectives. The Board is supported by our Advisory Committee which represents the views of our members, ensuring their voice is at the heart of all our work.
## STRATEGY ACTION PLAN

### DRIVE

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<tr>
<th>WHAT WE WILL DO</th>
<th>OUR GOAL</th>
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<tr>
<td>Establish a Futures Hub for the libraries sector, a programme of collaborative research on the challenges and opportunities of the next decade including inequality, climate, technology and skills.</td>
<td>The libraries sector has the skills, knowledge and resilience to meet the challenges of the next decade.</td>
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<td>Establish a public libraries data and evidence observatory.</td>
<td>Robust data and evidence play a greater role in service design, decision making and learning by public libraries.</td>
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<tr>
<td>Support and promote a Public Library Service Accreditation Scheme.</td>
<td>More library services demonstrate the highest standards in governance, service design, audience engagement and workforce development.</td>
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<td>Continue to deliver innovative practical and research projects based on the Universal Library Offers (Health and Wellbeing, Culture and Creativity, Information and Digital, and Reading), underpinned by the Vision and Print Impaired People’s Promise and The Children and Young People’s Promise.</td>
<td>Library leaders have stronger evidence to demonstrate the core impacts libraries make. Libraries form new partnerships with other organisations. Libraries leverage more funding from statutory, corporate and voluntary sources. Library workers have access to more practical tools and guidance to help deliver high quality events and activities.</td>
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<td>Launch an environmental sustainability strategy for the libraries sector through the Green Libraries Partnership.</td>
<td>The role of libraries in achieving net zero is established, understood and embedded throughout the libraries sector. Library leaders can access practical tools, resources and advice to reduce emissions and increase sustainability.</td>
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<td>Launch supply chain engagement programme, including series of nationally negotiated deals for all library services to use.</td>
<td>Library services and their users benefit from greater value for money, efficiency and effectiveness in procurement of books, content, digital systems and equipment.</td>
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<td>Develop new commercial offers and business case models.</td>
<td>Library services become more financially sustainable by diversifying their income streams.</td>
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### GROW

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<td>Establish career pathway research and engagement programme. Develop next generation skills programme.</td>
<td>The existing and next generation of library workers benefit from increased career transparency and more inclusive recruitment and progression.</td>
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<td>Expand existing leadership and workforce development programme, including peer mentoring, bursaries, new learning modules and international networking opportunities.</td>
<td>Library leaders are more empowered, skilled, and attuned to the needs of their communities.</td>
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<td>Develop codified organisational models for library services.</td>
<td>There is less duplication of work when services are reorganised, and organisational models coalesce around proven types.</td>
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<td>Launch an equality, diversity and inclusion learning and development programme for library services.</td>
<td>Libraries become models of inclusive, diverse, and accessible local services.</td>
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<td>Hold the Libraries Connected Awards each year.</td>
<td>Successes are celebrated, shared, and documented, supporting a culture of ambition in the libraries sector.</td>
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### Connect

**What we will do**
- Stage three *Thought Leadership* events each year: seminar, webinar and conference.
- Provide intensive support to two regions each year.
- Establish a support and collaboration network for library services serving ACE Priority Places and Levelling Up for Culture Places.
- Continue to support and develop Libraries Connected online networks.

**Our goal**
- The libraries sector has common positions on key issues, increasing profile and influence on policymakers and budget holders.
- Leadership of the libraries sector is decentralised and national delivery capacity is replicated at a regional level.
- Library leaders and policy makers have robust evidence on how libraries can help tackle geographical inequalities. Library services in levelling up areas have greater access to funding and partnership opportunities.
- Library workers have stronger peer-to-peer relationships within the sector, which builds resilience and innovation.

### Engage

**What we will do**
- Establish a commission on libraries and disadvantage to review the evidence on the role of public libraries in reducing social, environmental, financial and health inequalities.
- Strengthen existing partnerships and establish new strategic partnerships with other organisations.
- Launch a strategic advocacy programme, including toolkit, publications, briefings and roundtable events.
- Execute an organisational communications strategy that delivers our key messages internally (to our membership and the libraries sector) and externally (policy makers, wider public and voluntary sectors).
- Develop and execute a public affairs strategy to influence government on key policy issues relating to public libraries.

**Our goal**
- Leaders and policy makers beyond the sector champion public libraries and invest in their potential.
- Libraries Connected has greater access to expertise, resources and funding to advance the aims and ambitions of the library sector.
- Library leaders can draw on evidence-based core messages around libraries’ social impact, to effectively influence local and regional decision makers.
- Internal audiences are more involved with the work of Libraries Connected and have a better understanding of the benefits of membership. External audiences have a better understanding of the impact, breadth and reach of modern library services.
- The views and interests of the libraries sector are better understood by senior decision makers and reflected in government policy.